



EARN:



Residential Construction Best Practices and Business Fundamentals

2026 CONTRACTOR EDUCATION CLASSES

Tuesday, December 8th & Wednesday, December 9th

Heritage Center of Brooklyn Center

7:30 am Registration, 8:00 am to 4:00 pm

Classes are taught by Hallmark, Marvin, MN Construction Law Services and SDC

Scherer Bros. is pleased to offer this class free of charge. (see below)*

Time:

7:30 am Registration, Coffee and Donuts

8:00 am to 4:00 pm 7 hour class begins promptly at 8 am

Please be on time.

Complimentary box lunch served at noon. **You must attend the entire day to receive credit.** Certificates will be distributed at the end of the day for your records only. Scherer Bros. is required to submit attendance records to the DLI within 2 weeks of the class. You must attend the entire day to get credit. No exceptions.

How to Register Online:

Enter the information **EXACTLY** as it appears on your contractor's license. You must enter your license number (MN) not that of the business. You will also need your Scherer Bros. account code if you have one.

We are looking for your QB Number (Qualifying Builder Number) for MN license holders NOT your BC Number. You can find your QB number at <https://ims.dli.mn.gov/ims/Find3?cat=Pros> - enter your BC number and it will provide your information including your QB number. You will need to click on Qualifying Person to get the actual QB Number. You can also select to search by your name or business from the drop down menu. You must enter your QB number when registering. For Wisconsin license holders we are looking for the attendee's customer ID number, which has no letters (not that of the business).

Go to: www.schererbros.com

Click on : CE Class Registration tab on homepage OR go to About - Events & Education

Select one day to attend. You will receive confirmation and a reminder via email. Phone calls will not be accepted for registration. If you need assistance with online registration, **contact your Scherer Bros. sales person or Colleen Norenberg at 612-627-0890.**

The construction business continues to evolve. We can count on one thing - CHANGE!

Please join your industry colleagues for an insightful day of training from some of the top industry experts.

This seminar has been approved for 7 hours of CEU by the Wisconsin Department of Safety and Professional Services and 7 hours of CEU, **INCLUDING** one hour of Energy Credit and one hour of Business Management, by the MN Department of Labor & Industry.

Location:

Heritage Center of Brooklyn Center, **Carriage Hall A**
6155 Earle Brown Dr., Brooklyn Center, 55430

Important:

Cancellation Policy:

Cancellations for either class must be received by Friday, December 4th, before noon. To cancel or change date: Email **Colleen Norenberg** at cnorenbe@scherebros.com.

* No Shows:

There is no charge for the CE classes if you attend as registered, or cancel by the date listed in the cancellation policy above. If you do not show up to the class for which you registered, your Scherer Bros. account or credit card will be charged \$60.00. If you are not a Scherer Bros. customer, contact **Judy Perttula** at 612-627-0880 with your credit card information.

Duplicate Certificates:

Duplicate certificates are available for a \$30 administrative fee. Email Colleen Norenberg at cnorenbe@scherebros.com. Please be sure to register as soon as possible to guarantee a spot. Space is limited and both classes will fill up fast!

*Note-laptop use will not be allowed during class.

Although we understand the need for staying in touch with your business, please turn off notifications and keep cell phone use to a minimum. There are breaks in the day where you can check your email and make calls.

Thank you to our sponsors:



2026 CONTRACTOR EDUCATION CLASSES

Join us for Scherer Bros. Contractor Update 2026 course, designed to keep contractors abreast of the latest legislative changes, enforcement practices, and industry innovations affecting your business in Minnesota.

EXCITED TO OFFER NEW COURSES PRESENTED BY:

MARVIN 

**MINNESOTA
CONSTRUCTION
LAW SERVICES** 

Agenda

8:00 AM Start • Opening Remarks/Housekeeping

Managing Moisture in Residential Construction (1 hour)

Understand how energy efficiency trends impact water management in wall systems, the science and code requirements for water management in residential wood frame wall assemblies, explore the performance of key water management wall assembly components and identify moisture management implications of air leakage and vapor diffusion.

- J.D. Lorenz-Instructor

Solutions for Healthy Walls (1 hour)

The construction industry has seen a substantial increase in moisture related issues in exterior walls. You will learn how a rainscreen wall system prevents moisture buildup within wall by providing a means for drainage and ventilation.

- J.D. Lorenz-Instructor

Break – 10:00 AM to 10:15 AM

Employment 101 (1 hour)

Hiring and managing employees comes with complex legal responsibilities, and this course provides the practical knowledge every employer needs. Learn the fundamentals of employment law, employee classification, hiring, wages, benefits, leave requirements, and termination practices to reduce risk and stay compliant with state and federal regulations. -Lee Sexton & Bill Gschwind-Instructors

Managing Subcontractor Liability (1 hour)

Reduce your risk by learning how to properly structure and manage subcontractor relationships. This course covers independent contractor classification, subcontract agreements, insurance requirements, and other essential legal safeguards to help contractors avoid costly liability and protect their business. -Lee Sexton & Bill Gschwind-Instructors

Lunch – 12:00 PM to 1:00 PM

Negotiate Like a Pro. (1 hour)

Learn a practical negotiation framework designed specifically for the construction industry. Through real-world scenarios and proven communication techniques, you'll discover how to resolve conflicts, strengthen customer relationships, protect profit margins, and keep projects moving forward with confidence. -Lee Sexton & Bill Gschwind-Instructors

Break – 2:00 PM to 2:15 PM

Succession Planning (1 hour)

Whether you're planning to retire, sell your business, or transition ownership to the next generation, preparation is key. This course walks construction business owners through the legal, financial, and operational aspects of succession planning, helping maximize business value, minimize risk, and create a successful transition strategy. -Lee Sexton & Bill Gschwind-Instructors

Design Performance Wood Framed Trusses & Windows. (1 hour)

Trusses and Windows are an integral part of all residential and light commercial buildings. Their performance directly impacts the health safety and welfare in those buildings. There are many different makes, models, types, sizes, and styles and they can each provide different levels of performance. Mike Hoh and Brandon Jordt-Instructors

4:00 PM Conclusion of Seminar

Pick up your certificate at the end of the day to receive credit for the class.